



# You Need to Get to the Cloud And We Can Show You How (at No Cost to You)

The world is changing. Your customers' expectations are rising, employees need seamless collaboration no matter where they are located, and your data is becoming increasingly difficult to manage and leverage. You need to do business in real-time and scale up or down as business conditions demand—all while reducing operational expenses.

You know that moving to the cloud can help you meet these new demands, but when it comes to execution, things can get complicated.

It takes experience to identify the optimal solutions from a world of possibilities, and expertise to match them to your unique requirements. You need a trusted advisor to guide you on the right path.

## Packet Fusion Cloud Advisory Services

Cloud initiatives fail when organizations don't have a practical, detailed path to success—but at Packet Fusion our team of experienced advisors will help you decide exactly what you need and how to budget for it, giving you a clear path to reach your desired result.

The best part? We do it at no added cost because we include our cloud advisory services with each project.

We've gathered years of knowledge on the full range of communication services available today, including Unified Communications, Collaboration, Contact Centers, SD-WAN and Data Center Evaluation, to name just a few. We'll give you the best recommendations of what's available, what it costs, and how these new technologies can improve your bottom line.



# Our Methodology

Our end-to-end methodology delivers a path to the cloud with a vendor of your choice at a price point that fits your budget.



## Business Process, Infrastructure & Needs Analysis

We start by looking at what you have and where we can streamline your processes, technology and costs, to uncover areas for improvement that will bring immediate value to your organization.



## Criteria for Evaluating Your Options

We gather input from all areas of your organization and outline functionality and feature requirements so your team can make educated decisions. Our detailed reporting gives your C-level executives the information they need for business and financial evaluation.



## Your Cloud Liaison

Cloud contracts can be difficult to interpret, especially when dealing with multiple vendors and carrier services. We act as the liaison between you and your UCaaS provider to negotiate prices, SLAs, and included services to ensure you get the best price without any surprises.



## Implementation & On-Going Support

Our expertise in a wide range of technologies, infrastructure and platforms ensures smooth installation and implementation. Our engineers are certified on multiple communications solutions, and we guarantee on-going technical and call center support, and an executive-level relationship for troubleshooting and escalation.

## Why Packet Fusion?



Since 2001, we've helped thousands of clients navigate the complexities of meeting ever-changing demands on their businesses, become more agile, and control costs.

Our core competency is our knowledge of the many cloud solutions and technologies available, and how they can have a lasting impact on business processes and infrastructure, so our clients can focus on what they do best. Our advisory team has thousands of years of combined expertise, and we're so certain that our approach works that we only charge clients for the project's end-result.

**For more information on how we can assist you with your communications needs, please contact us at [sales@packetfusion.com](mailto:sales@packetfusion.com)**