



January 2022

Packet Fusion Flash: Mitel in the Know

There is a lot to share from Mitel on both the on-prem and cloud sides of the business. We are dedicating our first Packet Fusion Flash update in 2022 to cover Mitel news, including: MV+p, Q1 promotions, and end of sale (EOS) for MiCloud Connect.

If you hadn't heard, on November 9, 2021, Mitel announced a strategic partnership with RingCentral, making RingCentral Mitel's exclusive UCaaS partner, bringing business communications to the next level. This exciting partnership enables existing Mitel cloud customers a seamless path forward with RingCentral's award-winning, seven-time Gartner UCaaS Magic Quadrant leader, Message Video Phone (MVP) UCaaS offering.

Interested in learning more about any of these or other technology topics? [Contact us](#) today!

1. **Mitel MV+p:** EXCLUSIVELY for on-prem Mitel phone users, you can now get the Mitel "MV+p" experience - FREE! Here's how it works and what's included:

- Get RingCentral MV (Messaging and Video) for free for an unlimited number of users. Get three (3) FREE months of RingCentral MVp (phone).
- For no more than 100 users for phone. For up to 10,000 minutes per customer account, per month. Includes a \$10 calling credit each month for inbound toll free/international long distance
- Only available to US Mitel on-prem customers, and after the three months of phone, you can upgrade to full MVP or simply delete the phone service and continue to use MV.

2. **Q1 Promotions:** With many promotions this year from Mitel, don't forget about the promotions expiring soon:

- **Waived Software Assurance Re-Enlistment Fee** - Did your support contract lapse in 2020? Re-enlist fees waived for your on-prem platforms and apps through Mar 31, 2022.
- **Prem To Cloud RingCentral MVP** - For existing Mitel on-prem customers moving to the cloud, receive one (1) month free for each year of new RingCentral MVP service (up to 3 free months), through Mar 31, 2022.
- **MiVoice Business SMB** - Have 8 to 100 users? Mitel has some great offers. Packet Fusion can help you learn more and execute a contract by June 30, 2022.
- **EDU Phone Discount** - Calling all US EDU customers: get up to 20% on select 4XX and 69XX IP phones through June 30, 2022.

3. **MiCloud Connect EOS Announcement:** Mitel is announcing the end of sale of the MiCloud Connect platform including MiCloud Connect, Hybrid Apps, and Hybrid Sites effective June 30, 2022. If you are a new customer seeking a cloud solution, ask us about RingCentral's Message Video Phone (MVP) UCaaS solution effective immediately.

Need help making a Mitel move or more information on Mitel or other technology?

Please [contact us](#) to discuss.

Info Gallery: Our curated collection of resources, training and news on the technologies you care about: cloud, contact center, business telephony, SD-WAN, security, and collaboration are updated regularly.

Lunch & Learns: Our popular monthly webinar series covers a wide range of topics from industry trends to leading solutions from companies such as Genesys, Zoom, Mitel and more.

Tech Talks: Packet Fusion engineers cover a wide range of in-depth technical topics.

Technical Explainers: Technical explainers cover complex topics at a high level in an easy-to-understand way.

If you have questions on any information in this flash, please reach out to your Packet Fusion representative.



Packet Fusion, Inc, 4301 Hacienda Drive, Suite 400, Pleasanton, CA 94588, United States, 1-866-972-2538

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